Interested in becoming a Sponsor?

Book a Meeting with Carla Wade,
Senior Director, External Relations

Questions: sponsorship@cosn.org
Why Should My Company Become a CoSN Sponsor?

“Nearly half of school districts (48%) rely heavily on their IT team when making decisions to purchase digital instructional materials, including 19% that will not purchase content without IT’s approval. Another 26% include IT as part of an evaluation team.”

—Quote from 2024 State of EdTech Leadership Survey

Who Attends CoSN Conferences and Events?

DECISION MAKERS.
CoSN Conference Attendees

- K-12 Chief Technology Officers (CTO, CIO, etc.) - 24%
- K-12 Cabinet Level Leaders (Superintendents, CFO, etc.) - 21%
- K-12 Instructional Technology Leaders - 15%
- K-12 Leadership Positions Other (Director, Principal, etc.) - 24%
- K-12 Technology Department Positions (Security, Network, etc.) - 16%
CoSN Offers Different Levels and Options to Fit Your Company’s Budget

Sponsorship Levels

<table>
<thead>
<tr>
<th>Sponsorship Level</th>
<th>Bronze $15,000</th>
<th>Silver $25,000</th>
<th>Gold $50,000</th>
<th>Platinum $75,000</th>
<th>Diamond $100,000</th>
</tr>
</thead>
<tbody>
<tr>
<td>CoSN Corporate Membership Fee <em>(Required to become a Sponsor)</em></td>
<td>$5,150</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total Investment</td>
<td>$20,150</td>
<td>$30,150</td>
<td>$55,150</td>
<td>$80,150</td>
<td>$105,150</td>
</tr>
</tbody>
</table>

Corporate Sponsors receive the following benefits:

- Weekly CEO Updates from Keith Krueger, CoSN CEO
- Invitations to the Monthly Corporate Conversations Call, which is a way to connect with other CoSN Sponsors and Partners to learn more about how to work better with CoSN members and gain visibility.
- Washington Policy Updates.
- Invitation to important industry events: CoSN/ISTE/SETDA/SIIA Advocacy Days.

Conference Sponsorship Packages options may include:

- Conference registrations
- Invitations to special events
- Opportunity to introduce a conference session
- CoSN Website ads
- 1 (one) exhibit kiosk at CoSN2025 with 2 bar stools
- Lead retrieval device at CoSN2025
- Pre and Post conference (Opt-In) registration lists

50% of the Sponsorship level covers the items listed above. The remaining 50% can be used for Conference Add-Ons or Year-Round Activities.
## Sponsorship Benefits Per Sponsorship Level

<table>
<thead>
<tr>
<th>Benefits Included in Sponsorship Package</th>
<th>Bronze</th>
<th>Silver</th>
<th>Gold</th>
<th>Platinum</th>
<th>Diamond</th>
</tr>
</thead>
<tbody>
<tr>
<td>Conference Registrations*</td>
<td>Three</td>
<td>Four</td>
<td>Six</td>
<td>Eight</td>
<td>Ten</td>
</tr>
<tr>
<td>*Invited speakers/reps are included in this number. All must be registered—including educator guests</td>
<td></td>
<td></td>
<td></td>
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<td></td>
</tr>
<tr>
<td>Invitation to VIP Leadership Reception</td>
<td>One</td>
<td>One</td>
<td>Two</td>
<td>Three</td>
<td>Four</td>
</tr>
<tr>
<td>INTRODUCE SPOTLIGHT SESSION AT CONFERENCE</td>
<td></td>
<td></td>
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<tr>
<td>Invitation to Chair's Toast with CoSN Board of Directors</td>
<td></td>
<td></td>
<td></td>
<td>One</td>
<td>Two</td>
</tr>
<tr>
<td>Custom designed graphics on Exhibit kiosk</td>
<td>√</td>
<td>√</td>
<td>√</td>
<td>√</td>
<td>√</td>
</tr>
<tr>
<td>*Sponsor provides print ready design to Exhibitor company</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Opening Reception in EdTech Exchange</td>
<td>√</td>
<td>√</td>
<td>√</td>
<td>√</td>
<td>√</td>
</tr>
<tr>
<td>Company Logo in CoSN Conference Webpage</td>
<td>√</td>
<td>√</td>
<td>√</td>
<td>√</td>
<td>√</td>
</tr>
<tr>
<td>Company Logo in CoSN Conference Mobile App</td>
<td>√</td>
<td>√</td>
<td>√</td>
<td>√</td>
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</tr>
<tr>
<td>CoSN2025 Annual Conference website ad (Sponsor creates ad and sends to CoSN)</td>
<td></td>
<td></td>
<td></td>
<td>√</td>
<td>√</td>
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<tr>
<td>Dedicated Meeting Room at Annual Conference</td>
<td></td>
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<td>√</td>
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<tr>
<td>Event</td>
<td>Selected Options</td>
<td></td>
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<tr>
<td>----------------------------------------------------------------------</td>
<td>------------------</td>
<td></td>
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<tr>
<td>50 min. On-Site Sponsor Content Session</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>50 min. On-Site Educator Session</td>
<td>✓</td>
<td></td>
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</tr>
<tr>
<td>30-min On-Site &quot;Sponsor&quot; Content Session</td>
<td>✓</td>
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<td></td>
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<tr>
<td>Representative on Conference Leadership Panel</td>
<td>✓</td>
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<tr>
<td>One minute Keynote Transition Video to be played during general sessions.</td>
<td>✓</td>
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<tr>
<td>Two Minute Keynote Address (in advance of one of the keynote sessions)</td>
<td>✓</td>
<td></td>
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<tr>
<td>Ad in Annual Conference Mobile App</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Diamond Level Sponsorship Opportunity</td>
<td>✓</td>
<td></td>
<td></td>
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<tr>
<td>Select ONE option:</td>
<td></td>
<td></td>
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<td></td>
<td></td>
</tr>
<tr>
<td>- Conference Lanyard &amp; Name badge Sponsor</td>
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<tr>
<td>- Surprise &amp; Delight Item to be placed at each attendee seat at (1) Keynote Session.</td>
<td></td>
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<tr>
<td>- Conference Bag/Tote</td>
<td></td>
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<tr>
<td>- Social Media Wall</td>
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<td></td>
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<tr>
<td><strong>More than one option available at additional cost</strong></td>
<td></td>
<td></td>
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</tr>
<tr>
<td>25 Grand Opening Reception in EdTech Exchange Drink Tickets</td>
<td>✓</td>
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</tbody>
</table>
**Conference Add-Ons**

**VIP Leadership Reception**  
$7,500  
- Limit: Two sponsors at $7,500 each

Kick off the CoSN2025 Annual Conference and enjoy meeting CoSN leaders in a casual social setting.

**Benefits:**  
- Host and network at a reception for CoSN VIPs at conference. Invited guests include CoSN Board of Directors, key chapter leaders, and VIP/international guests.  
- Three-minute welcoming remarks  
- Opportunity to provide giveaway  
- Branding as a sponsor

**NEW: Cabinet Level Teams Summit**  
$7,500  
- Limit: Two sponsors at $7,500 each

A dynamic event designed for district Superintendents and their key team members including CIO, CTO, CAO and other leaders. We piloted a successful Cabinet Level Teams Summit at CoSN2024, and it is back by popular demand. This summit will provide district teams the latest resources and insights, equipping them with the knowledge and strategies needed to harness the power of safe and effective learning with EdTech.

**Benefits:**  
- Branding and thought leadership positioning  
- Attendance of one corporate sponsor representative  
- Conversations with districts about how they address challenges of implementing new strategies  
- Building relationships
AI Playground Tier 1 Sponsor $10,000

- Four sponsorship opportunities at $10,000 each

The CoSN AI Playground offers a variety of stations led by K-12 companies and CoSN Members. Learn about writing effective prompts, school policies and practices, and what the future of AI holds for education. This is a hands-on learning opportunity, so bring your devices and be ready to get excited about the possibilities for use of AI in education.

Benefits:
- One (1) representative on the AI Playground planning committee
- Branding in the room, on conference website, and on slides used in general session to promote the AI Playground
- Ability to provide table drop and a link to resources
- Host up to 2 stations per day (all day). Station hosts must be districts or CoSN Corporate members.
- Scanner for lead retrievals
- Additional 2 Conference Registrations for station hosts

NEW: CTO Coaching Companies Session $2,000

Do you want to discuss key scalability issues in K-12 such as product design, interoperability, data privacy, cybersecurity, or successful implementation strategies with senior EdTech leaders?

- Every company representative interested in attending this session will need to complete an interest form.
- Based on their answers, we’ll work to make strong matches based on interest and expertise.
- In advance of the session, we’ll share with you who your rotations will be and provide the information they’ve shared with us so you can best prepare.
- Match information will be provided in advance of the session.

Benefits:
- Firsthand consulting with an acting CIO
- Ability to ask key questions
- Building relationships
- Branding as sponsor
Inclusion Summit and Reception $7,500

- Three sponsorship opportunities at $7,500 each

The Inclusive EdTech Leadership Summit is a distinctive event crafted to nurture a dynamic and supportive network for underrepresented EdTech leaders and their mentors. This summit provides a platform for mentorship, coaching, and invaluable career development insights, enabling attendees to connect with prominent professionals and gain motivation. It is an ideal setting for discovering and engaging with your diverse EdTech Leader community, offering networking groups for LGBTQIA+, Hispanic/Latino, Black/African American, Asian, American Indian/Alaska Native, Middle Eastern/Northern African, Native Hawaiian/Other Pacific Islander, Multiracial, Women allies, and Male allies. Attendees self-select the group they are most interested in or create their own.

Envision a place where innovation intersects with diversity, celebrating your unique journey and empowering your ambitions. The Inclusive EdTech Leadership Summit transcends the typical conference experience, creating an ecosystem designed for collaboration and personal growth. This summit is your chance to connect, learn, and excel—whether you’re an up-and-coming leader or a well-established expert in your field. Join us for a transformative experience dedicated to your success.

Benefits:
- Three-minute speaking opportunity
- Opt-in participant list
- Ability to distribute a table drop.
- Registration for two company representatives
- Building relationships


Women in Technology Breakfast

- Three sponsorship opportunities at $7,500 each

CoSN is committed to engaging in dialogues across diverse perspectives within the K-12 EdTech field, to develop and promote strategies that achieve diversity, advance equity, strengthen inclusion and promote a feeling of belonging. The number of women-in-tech events has been increasing year over year, further highlighting the importance of a more inclusive culture. The Women in Technology breakfast is designed to celebrate female leadership in the field of educational technology. We’ll share information from our CoSN survey, discuss recent statistics in EdTech leadership, plans for supporting female leaders, and gather your feedback and suggestions.

Benefits:
- Three-minute speaking opportunity
- Opt-in participant list
- Ability to distribute company collateral on tables
- Event registration for two (2) company representatives

State Chapter Leaders Meeting

- Two (2) sponsorship opportunities at $5,000 each

Build relationships by joining chapter leaders from across the nation in learning and sharing key topics such as cybersecurity, student data privacy, policy updates, and national trends.

Benefits:
- Five-minute speaking opportunity
- Ability to distribute company collateral on tables
- Registration for two (2) company representatives
Large District Conversations

- Five (5) sponsorship opportunities at $5,000 each

Large school systems face unique challenges—and CoSN is working with these EdTech leaders to help them to meet these challenges successfully. This is an opportunity for conversations with district leaders about their specific challenges and needs; a unique platform for sponsors to understand these issues.

Benefits:
- Branding and thought leadership positioning
- Exclusive session registration for two (2) company representatives
- Conversations with districts about strategies for addressing challenges and needs
- Building relationships
- Pre-survey data is collected from all participants to determine table conversation topics and resources. The full data set will be shared with sponsors.

Small and Rural District Conversations

- Three (3) sponsorship opportunities at $5,000 each

Small and rural districts face challenges due to their size and remote locations CoSN is working with small and rural district EdTech leaders to help them to meet these challenges successfully. This is an opportunity for conversations with district leaders about their specific challenges and needs; a unique platform for sponsors to understand these issues.

Benefits:
- Branding and thought leadership positioning
- Exclusive session registration for two (2) company representatives
- Conversations with districts about strategies for addressing challenges and needs
- Building relationships
- Pre-survey data collected from all participants to determine table conversations

CTO Forum

- Five (5) sponsorship opportunities at $5,000 each

The CTO Forum is a member-only event where districts take a deep dive into the critical issues they face. They share challenges, best practices, and specific strategies to ensure that the learners and their families are effectively served. Roundtable discussions give participants opportunities to discuss their
local challenges and strategies and learn from other districts working to address the same challenges. At
the end of the session, participants leave with practical solutions and knowledge of the CoSN resources
that are available to help them improve their systems. Corporate sponsors will have the opportunity to
hear about the challenges, solutions, and ideas from other colleagues so that action items can be
created to guide you and your team.

Benefits:
- Option to facilitate vendor neutral learning segment
- Branding and thought leadership positioning (including post conference publication)
- Attendance of two participants
- Building relationships

CoSN Awards

CoSN annually celebrates the achievements of individuals and teams who demonstrate outstanding
vision in K12 education. We are fortunate to work with many exceptional leaders and districts, and
every year we recognize several of them with our annual awards. Awards are given to individuals and
teams who demonstrate outstanding vision in K-12 education technology.

- EmpowerED Digital Superintendent Award $7,500
- Leadership for Digital Equity $5,000
- Withrow CTO Award $5,000
- District Team Leadership Award $5,000
CoSN EdTech Advocacy Fundraiser & Auction

The CoSN Annual Conference hosts an Advocacy Fundraising event which helps CoSN’s year-round Advocacy efforts. Sponsorship of this event gives exclusive exposure to CoSN leadership and other VIPs. The following are the levels of sponsorship for the EdTech Advocacy Fundraiser & Auction:

- Epic $10,000
- Grand $8,000
- Legendary $6,000
- Hero $4,000
- Champion $2,000

If you are interested in donating items for the CoSN EdTech Advocacy Online Auction, please contact Cutina Griffin at cgriffin@cosn.org.

Donating an item to the auction gives your company additional exposure!

Sponsor Benefits:
- Recognition of your company support of CoSN’s advocacy efforts with branding on CoSN website, and other CoSN2025 messaging about the EdTech Advocacy Fundraiser & Auction
- Early access to bid on the CoSN Online Auction
- Registration for the Auction Reception at the CoSN2025 Annual Conference

**Epic Advocate $10K**
- Sponsor representative featured in recognition activity
- 15 tickets for in-person Advocacy Auction Reception at CoSN2025 Annual Conference
  - In addition: One drink ticket to hand out to each invited guest
- Ability to provide sponsor branded gift bags/items to hand out at on-site Advocacy Auction Reception
- Advocacy Auction Reception attendance list (sent post event)

**Grand Advocate $8K**
- Sponsor recognition
- 12 tickets for in-person Advocacy Auction Reception at CoSN2025 Annual Conference
  - In addition: One drink ticket to hand out to each invited guest
Legendary Advocate $6K
- Sponsor recognition
- 10 tickets for in-person Advocacy Auction Reception at CoSN2025 Annual Conference
  ▪ In addition: One drink ticket to hand out to each invited guest

Hero Advocate $4K
- Sponsor recognition
- 5 tickets for in-person Advocacy Auction Reception at CoSN2025 Annual Conference
  ▪ In addition: One drink ticket to hand out to each invited guest

Champion Advocate $2,000
- Sponsor recognition
- 2 tickets for the in-person Advocacy Auction Reception at CoSN2025 Annual Conference
  ▪ In addition: One drink ticket to hand out to each invited guest

Special Conference Opportunities

Looking for a sponsor opportunity with high visibility and a powerful return on investment? We have a variety of options for every budget.

CoSN Puppy Cuddle Zone $10,000

The CoSN Puppy Cuddle Zone is great place for a sponsor to get extra exposure and traffic during open EdTech Exchange hours! As a plus, the CoSN Puppy Cuddle Zone sponsor will get to choose an Exhibit pod close to the Puppy Cuddle Zone.
Benefits:

- Table for display of company collateral
- Signage in front of the display and in the Cuddle Zone
- Mention in Conference Agenda
- Mention in Mobile App Push notifications

**Floor Cling Sponsor**

*Five (5) Sponsorship opportunities available*

Help attendees find their way around the conference by being a directional signage sponsor. Your company’s logo will be placed on floor clings throughout the Hotel to help direct attendees through the conference to sessions and events by guiding them by following your logo!

Help Attendees find their way around the Conference by sponsoring directional signage. CoSN will be placing floor decals and 22” x 28” foam core signage throughout the Hotel to help direct attendees to session rooms and the EdTech Exchange.

**Head Shot Station**

*One sponsorship opportunity available*

![Head Shot Station Image]
Everyone needs a new headshot! Your company can be the sponsor who provides a professional headshot for conference attendees to use for their headshot for their position, for social media or for whatever need they have. As the Head Shot Station sponsor, you will receive time with each attendee and the additional opportunity to network. Your company will be able to brand the invite as well as the email to the attendees with their headshots.

**Benefits:**
- Table for display of company collateral
- Signage in front of the display
- Mention in Conference Agenda
- Mention in Mobile App Push notifications

**Refreshment Break in the EdTech Exchange**  
*Four sponsorship opportunities available*

As a Refreshment Break sponsor, your company will get to welcome guests into the EdTech Exchange during breaks to recharge between sessions with snacks or sweets, sodas, coffee, and tea. Sponsor will also receive:
- Table for display of company collateral
- Signage
- Mention in Conference Agenda
- Mention in Mobile App Push notifications

**Branded Hotel Keycards**  
*$10,000*

As the conference Hotel Keycard sponsor, your company logo will be in front of every conference hotel guest's hand's, pockets, and/or purse. This sponsor will get to have customized artwork on the keycard showing their exclusive sponsorship of the CoSN2025 conference.
**Conference Water Bottle & Hydration Station Sponsor**  
*2 Sponsorship opportunities available*

As a conference water bottle sponsor your company’s logo will be in every hotel attendee’s hand’s as they refresh and hydrate at the Hydration Station!

Sponsor will also receive:
- Table for display of company collateral
- Signage
- Mention in Conference Agenda
- Mention in Mobile App Push notifications

**Conference Charging Stations**  
*2 Sponsorship opportunities available*

Conference attendees use their devices throughout conference and there are times when a good charge is needed. Be that attendees charging savior and provide a safe place to charge their device or devices! Your company’s logo will be displayed on signage and the charging device will have your company’s logo displayed on the units.

Sponsor will also receive:
- Table for display of company collateral
• Signage
• Mention in Conference Agenda
• Mention in Mobile App Push notifications

Mobile Conference App $10,000
This exclusive opportunity to be the official Mobile Conference App sponsor is open to one company who will receive unlimited exposure before, during and after CoSN2025. As the Mobile App sponsor, attendees will have the opportunity to see your logo as the App opens and will be mentioned throughout promotion of the Know Before You Go, throughout the conference in mentions to download the App, and also post conference by attendees who are still networking and using the app to access the Post Conference Survey, Session information and other conference items.

Social Media Wall $8,000
*One Sponsorship Opportunity available
CoSN is the leader in the EdTech industry for Chief Technology Officers. As the sponsor of the Social Media Wall, your company logo will be prominently displayed on the unit. Throughout the conference, attendees will be able to see the comments and activities displayed on the Social Media Wall and through Social Media push notifications will be directed to find the Social Media wall to be kept abreast of conference activities, giving your company constant recognition throughout the conference.

360° Photo Booth: Grand Opening Reception in EdTech Exchange $7,500
NEW TO CoSN2025!
As the 360° Photo Booth Sponsor, your company will have exclusive exposure to get the party going at the Grand Opening Reception in the EdTech Exchange. Your company will be able to greet the attendees and welcome them to CoSN2025.
Sponsor will also receive:
• Table for display of company collateral
• Signage
• Mention in Conference Agenda
• Mention in Mobile App Push notifications
Year-Round Opportunities

Initiatives

Thought Leadership Initiatives

- $6,500 each initiative

Each of the Thought Leadership Initiative provides an opportunity to participate in committee work where you work side-by-side with institutional members to develop resources for CoSN members.

CoSN is nationally recognized for thought-leadership resources that help school system leaders tackle critical technology issues. Project directors for each initiative lead educator advisory boards to define priorities, research leading edge solutions and develop tools (such as case studies, toolkits, rubrics, webinars, and podcasts) customized for EdTech leaders. Each initiative sponsor may have two corporate representatives on the advisory board.

- Cybersecurity
- EmpowerED Superintendents
- Network Systems and Design
- Student Data Privacy
- EdTech Innovation
- K-12 Technology Environmental Sustainability
- AI in K-12 Education

Benefits:

- Representation on the initiative advisory board, up to two reps
- Be a part of research on leading edge solutions, tools, and/or services.
- Building relationships

Professional Learning

CTO Clinics (pending availability, limit 5)

- Tier 1 $5,000 (TX $5,500)
- Tier 2 $2,500

CoSN partners with our state chapters on high-level executive events bringing together senior district-level technology decision makers, superintendents, associate superintendents, business officers, and others interested in cutting edge technology leadership. The Chapters choose the date, activities, and content therefore benefits vary from chapter to chapter.

Most Common Benefits:

Tier 1 Partners

- Speaking session** or exclusive sponsorship of either meal/keynote speakers with ability to make brief comments. **speaking sessions vary per clinic
• Display corporate collateral.
• Acknowledgment on all appropriate materials; conference website, conference signage, program, and/or mobile app
• 100-word organizational profile and logo in conference program and/or mobile app
• Electronic copy of the pre-registration and final attendee opt-in lists for one-time use.
• Two complementary clinic registrations

Tier 2 Partners
• Display corporate collateral.
• Acknowledgment on all appropriate materials; conference website, conference signage, program, and/or mobile app.
• 100-word organizational profile and logo in program and/or mobile app
• Electronic copy of the pre-registration

Benefits:
• Branding and thought leadership positioning.
• Building relationships
• Deeper understanding of the challenges and solutions

CoSN/edWeb Leadership Panel Webinars $7,500
edWeb.net is an award-winning professional learning network designed to serve a community of educators allowing them to share innovative ideas and resources. CoSN has partnered with edWeb to provide corporate partners with the opportunity to highlight educators and support professional learning and thought leadership. edWeb Leadership Panels are not for the purpose of selling a product or service.

Benefits:
• Promotion of company as a partner in thought leadership and strategies for improving the learning environment.
• Branding and thought leadership positioning.
• edWeb Program Manager for personal support getting ready and hosting your edLeader Panel, including a tech check and the live broadcast.
• One-hour edLeader Panel for up to four on-camera participants, one host/moderator and up to three presenters.
• edWeb’s webinar room accommodates up to 1,000 live attendees; registrations are unlimited, and all registrants receive the recording.
• edLeader Panel event page for registrations before the event, updated with the recording link the day after the event, posted on the edWeb calendar.
• Email marketing includes a targeted solo campaign (approximately 75,000 email circulation) and the edWeb e-News (approximately 350,000 email circ) to the most recent, engaged edWeb members.
• Admin e-News (approximately 90,000 email circulation) to edWeb’s exclusive school and district administrator list (two deployments)
• Social media campaign before and after the presentation to edWeb’s 20,000 followers.
• Post-ed Leader Panel email to all registrants and attendees with continuing education certificate information and a link to the recording. Continuing education certificates are
provided for educators who attend the live presentation or view the recording on our edWeb on-demand player.

- edLeader Panel lead report (registrants and attendees), recording link, and chat transcript sent by email the day after the presentation.
- Closed captioning added to the recording on the edWeb recording player within a week of the presentation. MP4 file of recording provided within a week of the presentation.
- Podcast version of the presentation posted on all edWeb podcast channels. MP3 file provided.
- An article written to summarize the presentation posted on edWeb's blog and social media and provided to the sponsor to use in their marketing communications.

**Podcast, Blog, and Op-Ed Combo**

- Series of 3 $8,000
- Series of 2 $4,500
- One Podcast/Blog Post $3,000

Highlight an educator or administrator to share an innovative strategy and success story. Follow-ups to the podcast with a blog written by an educator become lead stories in CoSN’s weekly news brief. Your CEO has an option to write an OpEd for EdCircuit that links back to the podcast and blog. All podcasts are hosted and produced by EdCircuit.

**Benefits:**

- Addressing a topic of interest for the company and the districts it serves
- Branding and thought leadership positioning
- Distribution on CoSN Community Network, News brief, and social media

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**Special Opportunities**

CoSN has additional opportunities for sponsorship and engagement that provide a high level of sponsor engagement.

**State of EdTech Leadership Survey and Report $12,500**

CoSN’s signature survey on EdTech Leadership with a focus on leadership and infrastructure provides valuable information on the key concerns of district leaders, emerging trends, challenges, and priorities. This report generates significant media coverage.

**Benefits:**

- Attribution on press release announcing the 2025 State of EdTech Leadership Report
- Access to the data
- Branding with a link to your webpage included on the report
Driving K-12 Innovation Survey and Report

- Tier 1/Gold $10,000
- Tier 2/Silver $8,000
- Tier 3/Bronze $5,000

This annual initiative provides sponsors with explicit opportunities to connect with fellow education leaders and changemakers; demonstrate leadership and investment in innovation; receive privileged access resources; and opportunities to share insights and model innovation. The Advisory Panel includes leaders from 30 countries and meets at least monthly with asynchronous activities. The Driving K12 Innovation Summit will be an online event with sponsors having the opportunity to participate in a panel. Companies may also nominate up to two educators (one for Silver/two for Gold) to be a part of the advisory panel. Once the report is released, CoSN will work to publish blog posts and podcasts and a session at the annual conference during which each company will be recognized.

Benefits:

Sponsor Levels and Associated Benefits

International Education Delegation to Japan (Spring 2025) $10K-$20K

We are seeking sponsor partners to keep costs at an affordable level for CoSN leaders and to provide scholarships for diverse delegates. The benefits of sponsorship are significant and include:

- Participation by a sponsor representative in the delegation meetings and briefings
- High-level access and interaction with CoSN leaders and key decision makers
- Branding on all reports, toolkits, webinars and public dissemination activities regarding the trip and lessons learned.

Sponsorship is $20,000 for a gold sponsor which includes two representatives to participate in the delegation and in all the meetings. $10,000 for a silver sponsor which includes one representative to participate in the delegation and in all the meetings and briefings. Briefings. Travel and lodging are not included and can be arranged. We are working with Nanda Journeys, a company specializing in educational tours. This secures the best possible pricing.

Each corporate sponsorship includes one additional Educator Scholarship to encourage diverse delegates to participate in the delegation. CoSN will promote and select the scholarship recipient.

Each sponsor will also be invited to host a dinner for the delegation with any local or company representatives you designate and any other local educator leaders you would like included.

Outcomes of the Delegation

We will broadly disseminate valuable information obtained during the visit to the U.S. education technology community via a delegation website, blogging, webinars, and a report summarizing our findings and experiences. Our goal is to share the information collected and enable human and organizational linkages which are developed on the trip to be available to a wide audience in the U.S.

In addition, we will work with the education/EdTech media to promote the delegation findings. The value of the trip goes far beyond the participants.
Early Career CTO Academy

- $15,000 (two corporate sponsors)
- $10,000 (three corporate sponsors)
- $7,500 (four corporate sponsors)

Join CoSN in recognizing the need to support and nurture CTO’s new to their position through the Early Career Academy. The purpose of the Early Career K-12 CTO Academy is to help new technology directors succeed by enhancing their understanding of EdTech leadership and making a positive impact on student-centered, digital learning. This program is also available to aspiring technology directors who are already working in a technology department at a school. The Academy’s goal is to enhance the leadership skills of these technology leaders, provide mentors to help them grow and create a professional learning network consisting of past and current cohort members and mentors. CoSN will offer ten scholarships to candidates who are from under-represented populations in education technology leadership. CoSN will offer ten Diversity, Equity, and Inclusion Academy Scholarships for CTOs and aspiring CTOs from underrepresented populations in the education technology community.

Benefits:
- Supporting your company’s mission and vision to support diversity, equity, and inclusion
- Increasing the number of qualified candidates for future CTO positions
- Branding and thought leadership positioning

R&D and Building Connections

Focus Group

- Online $8,000
- In-Person $10,000

CoSN member focus groups are a great way to gather market information, test concepts, discuss trends, build your brand, demonstrate new solutions, or introduce concepts to a targeted audience. CoSN provides a customized (online and limited in-person) focus group with six - ten education technology professionals. CoSN manages recruiting, facilitating, session transcript, summary document, and scheduling post session follow-up calls with each participant. Focus groups may be facilitated by the Winter Group.

Benefits:
- 75-minute virtual focus group with optional scheduled 15-minute one-on-one follow-up call with prior participant approval
- Five percent discount when scheduling three or more focus groups
- Building new and/or deeper relationships with CoSN members
- Opportunity to get direct feedback to inform new product development, product/program refreshes and upgrades, messaging/positioning, competitive challenges, and other sales and marketing opportunities
- Early identification of market trends and challenges
- Insights into purchasing plans, preferences, and processes
- Understanding of decision-making bridges and barriers
- Updates around funding opportunities, challenges, and priorities

**Solution Session National Webinar**  
$5,000

- $5,000 per webinar (total of ten available)

Highlight a school or district that has implemented your company’s tool or service through the voice of a local educator. Each 30–45-minute webinar is designed to promote a stage for CoSN corporate sponsors to have conversations with education leaders from across the nation. Webinar is hosted on the sponsor’s preferred platform for presentation so that you have all controls for preparing and planning.

**Benefits:**
- CoSN will post the calendar of sessions and promote via social media
- Corporate sponsor maintains the registration and attendee list
- Branding and thought leadership positioning
- Email blast to CoSN database and social media promotion of the event
- CoSN will promote and share the archives
- Building relationships and opportunities

**Express Demos**  
$3,500

Express Demos (15-minutes online only). Option to provide a demonstration via a webinar or live feed. CoSN members will be invited and asked to register. Demo session is hosted on the sponsor’s preferred platform for presentation so that you have all controls for preparing and planning.

**Benefits:**
- CoSN will post the calendar of sessions and promote via social media
- Corporate sponsor maintains the registration and attendee list
- Branding and thought leadership positioning
- Email blast to CoSN database
- Building relationships
- CoSN will promote and share the archives

**CoSN Media is a Great Way to Engage with School Technology Leaders!**

By advertising with CoSN, you’re reaching decision-makers who are in the only professional association that is dedicated to K-12 education technology. Go to our CoSN Media Guide for a list of great advertising opportunities!

If you have any questions, please contact Carla Wade at cwade@cosn.org.